

VERIFICATION OF FAIR TRADE PRACTICES

This document and supporting documentation will serve to identify the procedures in place used to verify fair trade practices. During your on-site visit, the inspector will verify that you are utilizing procedures depicted here and consistent with Dean's Beans Comprehensive Sustainability Document.

VERIFIED ENTITY NAME Dean's Beans Organic Coffee Company

PHYSICAL LOCATION NAME

PHYSICAL ADDRESS 50 Moore Avenue

CITY Orange **STATE** MA **ZIP** 01364 **COUNTRY** USA

CONTACT PERSON AT LOCATION Dean Cycon

PHONE NO. 978-544-2002 **FAX NO.** 978-544-2002 **E-MAIL** dean@deansbeans.com

Applicant's Verification Compliance
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<i>Inspector's Use Only</i>	
<i>Consistent</i>	<i>Discrepancy</i>

A) Fair Trade Practices Overview– If the information requested is available in other company documents, please provide a clear reference to the exact section of your appropriate record.

(Note: If you answer "NO" to any of the following questions, please provide an explanation as to why in the "Applicant Explanations Section" C.)

<p>1. Please provide a brief description of fair trade practices and procedures your organization utilizes.</p> <p><u>Dean's Beans Fair Trade practices are the purchase of all coffee and cocoa at or above internationally recognized fair trade prices, with prefinancing when possible, purchasing only from FLO registered cooperatives, providing a Social Equity Premium beyond the Fair Trade price to assist in development, cash needs and other requirements of the cooperatives, working together with the communities to create people-centered development projects addressing community-defined priorities and community advocacy and organizing support for social, ecological and economic issues when called upon.</u></p> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	
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<p>2. Do you purchase all of your coffee through Fair Labeling Organization (FLO) registered Cooperatives? <i>(Please provide with this verification plan a list of the cooperatives from whom you purchase goods)</i></p> <p style="text-align: right;">YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>	
<p>Applicant's Verification Compliance</p>	
<p>3. Is the price offered consistent with Fair Trade pricing expectations?</p> <p style="text-align: right;">YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>	
<p>4. Do you offer pre-financing of your contracts (up to 60% of the contract) in accordance with Fair Trade rules?</p> <p style="text-align: right;">YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>	
<p>5. Do you have a list of all FLO registered Cooperatives, including contract information and registration numbers, available for verification?</p> <p style="text-align: right;">YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>	
<p>6. Do you maintain all invoices of purchased goods demonstrating all purchases are made from FLO registered Cooperatives?</p> <p style="text-align: right;">YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>	

Inspector's Use Only	
Consistent	Discrepancy
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B) Social Equity Component – If the information requested is available in other company documents, please provide a clear reference to the exact section of your appropriate record.
(Note: If you answer “NO” to any of the following questions, please provide an explanation as to why in the “Applicant Explanations Section” C.)

<p>1. Please provide a brief description of social equity practices and procedures your organization utilizes.</p> <p><u>Dean's Beans Social Equity practices include payment of a six cent premium above and beyond the recognized fair trade price directly to the cooperatives, co-creation with farm communities of people-centered development projects, which we fund through our cash flow and available credit, and community advocacy in-country and in the USA.</u></p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p>	
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<p>2. Do you provide an additional Social Equity Premium or Cooperative Development Premium directly to the Cooperatives above the contract price?</p> <p style="text-align: right;">YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>
<p>3. Do you maintain a verifiable tracking system of payments provided by the Social Equity Premium and Cooperative Developments Premium?</p> <p style="text-align: right;">YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>
<p>4. Do you assist in any development or advocacy projects in the farming communities from whom you purchase goods?</p> <p style="text-align: right;">YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>

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